

Instant Incentive & Express Programs

Vivian Daly & Jonathan Bronke

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We look forward to hearing from you

Please put all your questions into the questions section with this icon.



Q&A





Instant
Incentive
Programs



Express
Programs



Questions

Instant Incentive Programs



How does the instant incentive program work?

Instant incentives or midstream incentives are point of sale incentives available for contractors and customers through dealers & distributors.

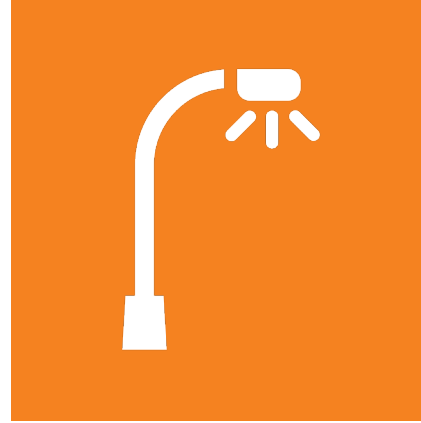
Upstream = Incentives through Manufacturing

Midstream (Instant Incentives) = Incentives through Distribution

Downstream (Express Incentives) = Incentives paid directly to the customer or contractor



Find a participating distributor or dealer for the equipment type.



You or your contractor work with a distributor or dealer to choose qualified equipment.



Install high-efficiency equipment and enjoy the benefits of energy savings

What is the participation process for the instant incentive programs?



Program Rules & Reminders

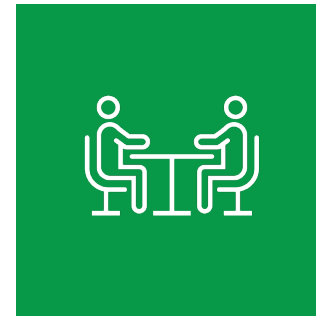
Instant Incentive Programs



Only municipal, commercial, and industrial customers serviced by Eversource, CNG, SCG, or UI.



Customers are only eligible for one incentive pathway (i.e. customers receiving whole building incentives are NOT eligible)



Equipment must be purchased through a participating distributor or dealer



Equipment must program meet minimum efficiency requirements or be on the specified qualified product list (QPL)

Program Rules & Reminders for Instant Incentive Programs



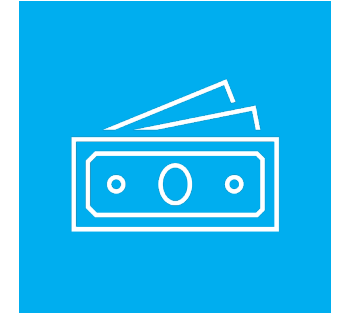
Equipment must
be installed within
30 days



Pre-approval may
be required,
please consult
with your
distributor or
dealer



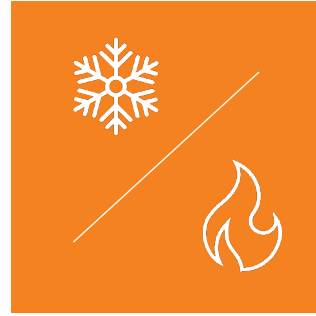
Projects are
subject to
inspection



Product cannot
be sold at no cost



Lighting



HVAC & Water Heaters



Lab Equipment



Foodservice

Instant Incentive Offers



Instant Lighting Incentives

Overview of 2023 Changes

1

Removal of screw-based products on June 30, 2023

2

Additional measure including expanded controls offerings

3

Increased incentives for fixtures with controls

4

New construction & major renovation projects are no longer accepted through midstream

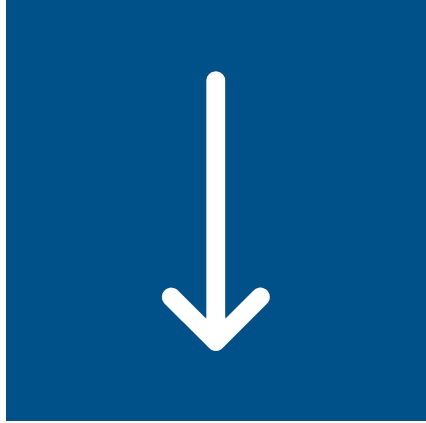


Controls

Currently:

- Controls make up 17% of our savings for midstream lighting
- <1% of C&I customers have advanced controls
- 1/3 of customers are interested in controls in the future
- Cost & training appear to be the primary barrier to the adoption of controls





Lower energy
usage



Create a more
comfortable
work
environment



Make a
difference

Lighting controls are a way to

Controls Training

Visit the Lighting Controls Association to increase your lighting controls knowledge [here](#).





Impacts of the Energy Independence & Security Act (EISA)

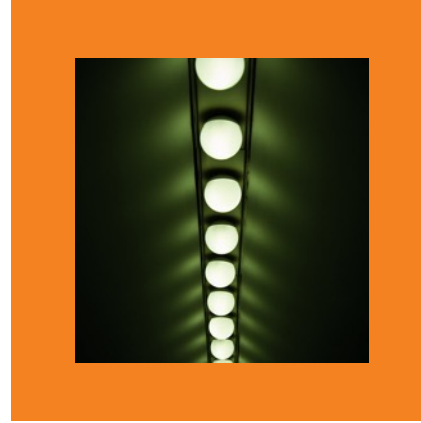
What is EISA?

EISA is a federal act focused on energy savings. It includes the goal of limiting the sale of general service lamps to a minimum of 45 lumens/watt, effectively requiring the sale of all screw-based, downlight, and tracking lighting product in the country be LED. As a result, we would no longer have claimable savings on screw-based lamps. More about this act can be found on the EPA's site [here](#).





Screw-based
Bulbs



Track Lighting



Downlights

Screw-based bulbs, track lighting, & downlights will be removed from instant or midstream lighting and the online marketplace on **June 30, 2023.**

What does this mean for instant lighting?

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2023 Instant Lighting Incentives

A full list of the 2023 Instant Lighting Incentives can be found [here](#).

The Instant Lighting website can be found [here](#).





HVAC & Water Heater Instant Incentives

Air Source Heat Pumps, Variable Refrigerant
Flow (VRF) Heat Pumps, Heat Pump Water
Heaters, and more

Overview of 2023 Changes

1

Removal of boiler and furnace instant discounts (*incentives will continue to be available through the Express program for specific installation types*)

2

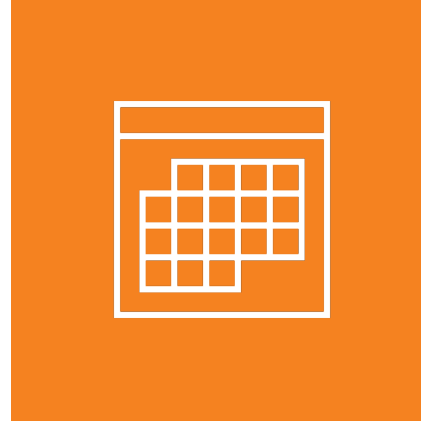
Updated efficiency requirements for air source heat pumps and air conditioners

3

Additional energy optimization heat pump rebates for fuel-switching projects



Efficiency requirements for heat pumps < 5.4 tons updated to align with the **new federal standards**



Any models that meet the 2022 criteria will be considered eligible for installation through **December 31, 2023**



A **complete list** of eligible units can be found [here](#).

Heat Pump Qualified Product List

Energize CT eLearning Center

Access a no-cost, online distance learning portal featuring trainings on heat pump technology, installation best practices, and more.

Take advantage of no-cost, virtual HVAC trainings [here](#).



2023 Instant HVAC & WH Incentives

The Heating & Cooling website can be found [here](#).

The Water Heating website can be found [here](#).

The Boiler Circulator Pump website can be found [here](#).

The Natural Gas Infrared Radiant Heater website can be found [here](#).

Natural Gas Unit Heater incentives decreased from \$12/MBH to \$8/MBH.





Lab Equipment Instant Incentives

Overview of 2023 Incentives

A full list of the 2023 Lab Equipment Incentives & QPL can be found [here](#).

Product	Instant Discount	Qualification
Ultra-Low Temp Freezers	\$2,000/Unit	Energize CT Lab Equipment QPL
High Performance (Mid Temp) Freezers (≥ 6 and < 22 Cubic Ft)	\$600/Unit	Energize CT Lab Equipment QPL
High Performance (Mid Temp) Freezers (≥ 22 Cubic Ft)	\$1,200/Unit	Energize CT Lab Equipment QPL
High Performance Refrigerators (≥ 6 and < 25 Cubic Ft)	\$600/Unit	Energize CT Lab Equipment QPL
High Performance Refrigerators (≥ 25 and < 44 Cubic Ft)	\$800/Unit	Energize CT Lab Equipment QPL
High Performance Refrigerators (≥ 44 Cubic Ft)	\$1,200/Unit	Energize CT Lab Equipment QPL



Instant Foodservice Incentives

Overview of 2023 Foodservice Changes

1

NEW: Conveyor Toasters

2

Removed - Pre-Rinse Spray Valves

3

Updated Qualified Products List (QPL) to include California Energy Wise approved models

Impacts: ovens, dishwashers, fryers, griddles, ice machines, steamers, freezers, and fridges.



Eversource C&I Online Marketplace

New in 2022

Overview of Online Marketplace

1

Where: Rebates are a click away

www.poweredbyefi.org/eversourcect_business/

2

Who: Business owners looking for a few energy efficient upgrades around the shop, office, etc.

3

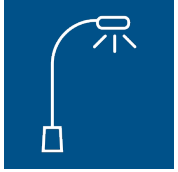
What: Incentives on Thermostats, LED Bulbs (until June 2023), Air Purifiers, Faucet Aerators, Showerheads





Express Incentives

Express Incentive Offers



Lighting



Clothes Washers



Foodservice & Grocery



Lab Equipment



HVAC & Water Heaters



Express Lighting Incentives

Express Lighting Updates

- Program Timeline
- Reportable Project Submissions Only
- Customer Payments Only
- Program Shift from Watts to Lumens
- New Measures Introduced
- Adjusted Incentive Amounts
- EISA Impact on Express





Express Non-Lighting Incentives



2023 Express Electric HVAC and Water Heating Rebate

For Commercial and Industrial Customers

Valid for all commercial and industrial customers ("Customer") of Eversource Electric and The United Illuminating Company ("UI"), collectively referred to as "Participating Utilities" or "Utilities", who purchase and install a qualifying high efficiency heating and/or cooling system ("Equipment") on or after **January 1, 2023 through December 31, 2023**. **All Rebate requests ("Application") with required documentation must be received no later than March 31, 2024.**



Completing this form

You can complete this form by hand or using Adobe Acrobat® software on your computer. (Note: Other PDF readers may not work as expected.)

Before filling out the application, please read the Terms and Conditions located on page 4.

All documents listed in the "Required for Rebate Payment" section below are required for rebate processing.

Please note, the rebate amount will not exceed 100% of the total installation cost.



Form submission

Review each section to ensure accurate information is listed and completed.

Form can be submitted two ways:

Via Email:
ExpressNonLightingCT@ri-message.com

Via Post:
C&I Electric HVAC and Water Heating Rebate Solution
41 Crossroads Plaza #303
West Hartford, CT 06117



Still have questions?

Contact Resource Innovations to discuss your claim:

800-918-9369

ExpressNonLightingCT@ri-message.com

The Utilities reserve the right to inspect any project at their discretion. For rebates over \$7,500, please call 800-918-9369 or email ExpressNonLightingCT@ri-message.com to schedule Pre-Approval and Post-Inspection.

Required documents

Required for Project Pre-Approval:

- Completed and signed application
- Manufacturer's specification sheet(s)
- Estimated project quote

Required for Rebate Payment:

- Signed application (with any post installation changes)
- Pre-Approval and/or Post-Inspection letters (if required)
- IRS W9 Form (For Payee)
- Installation invoice listing:
 - Contractor name and address
 - Equipment Manufacturer and Model Numbers
 - Installation Date

Application Updates

- Program Timeline
- Application Format
- How to Apply
- Approvals and Inspections



Express Foodservice Incentives

Overview of 2023 Foodservice Changes

1

NEW: Conveyor Toasters

2

Removed - Pre-Rinse Spray Valves

3

Updated Qualified Products List (QPL) to include California Energy Wise approved models
Impacts: ovens, dishwashers, fryers, griddles, ice machines, steamers, freezers, and refrigerators.



Express Grocery Incentives

Grocery measures

New Measures

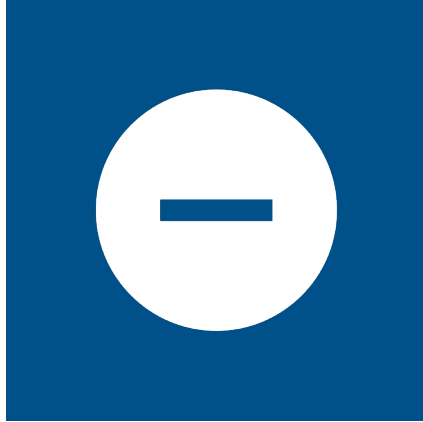
- Shaded Pole or PSC to ECM Replacement - Display Cases
- Shaded Pole or PSC to ECM Replacement - Walk-In
- Shaded Pole, PSC, or ECM to Q-Sync Replacement - Walk-In
- Walk-In Evaporator Fan Control
- Add Doors to Open Refrigerated Display Cases
- Night Covers





Express HVAC & Water Heater Incentives

ELECTRIC HVAC & WATER HEATING



Removed

- **Moved** Heat Pumps
- Heat Pump
- Water Heaters (*Instant Only*)
- AC Split Systems
- Pre-Rinse Spray Valves



Updated

- Minimum Requirements for Air Conditioners



Express Natural Gas Heating

Natural Gas Heating

Boilers & Furnaces

- Existing unit must be Non-Condensing
- New unit must be condensing unit to qualify.
- Pre-Inspection is required

Measure Removed

- Pre-Rinse Spray Valves

Incentive Levels

- Condensing Gas Unit Heaters incentive decreased from \$12/MBH to \$8/MBH (*same as Instant*)

Inspections

- No changes to inspection guidelines other than Boilers & Furnaces



Express Clothes Washer Incentives

No Changes



Express Lab Equipment Incentives

No Changes

Instant Lighting

MidstreamLightingCT@CLEAResult.com

Express Lighting

ExpressLightingCT@CLEAResult.com

Instant Non-Lighting

MidstreamNonLightingCT@ri-message.com

Express Non-Lighting

ExpressNonLightingCT@ri-message.com

(800) 918-9369



Vivian Daly, Eversource

Instant Lighting

Vivian.Daly@eversource.com

Mia Lombardi, Eversource

Heat Pumps

Mia.Lombardi@eversource.com

Jesus Pernia, Eversource

Instant Heating, WH & Lab Equipment

Jesus.Pernia@eversource.com

Danielle Poulin Crocker, Eversource

Instant Foodservice

Danielle.Poulin@eversource.com

Sam Malloy, Eversource

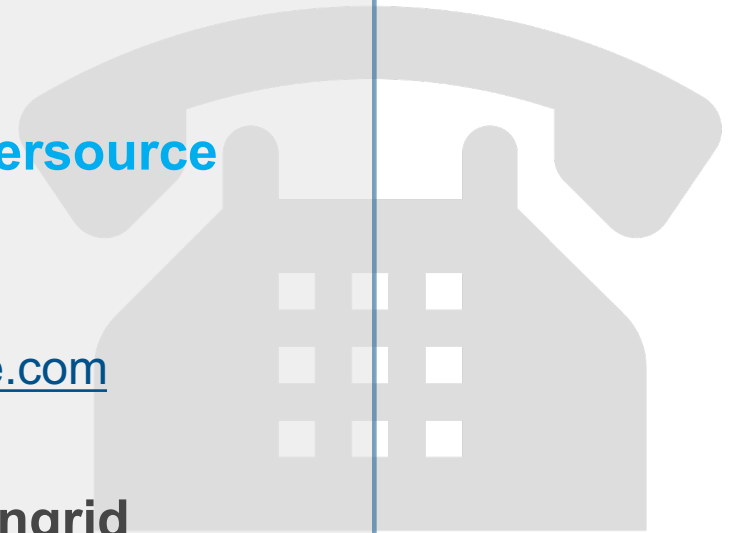
Express

Samuel.Malloy@eversource.com

Jonathan Bronke, Avangrid

Instant & Express

Jonathan.Bronke@uinet.com





Questions

March 8, 2023

Thank you

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Supplemental Information

- Visit the Lighting Controls Association to increase your lighting controls knowledge [here](#).
- More about the Energy Independence & Security Act (EISA) can be found on the EPA's site [here](#).
- A full list of the 2023 Instant Lighting Incentives can be found [here](#).
- The Instant & Express Incentive sites for:
 - Lighting can be found [here](#).
- A complete list of eligible heat pumps can be found [here](#).
- The Heating & Cooling website can be found [here](#).
- The Water Heating website can be found [here](#).
- The Foodservice website can be found [here](#).
- The Natural Gas Infrared Radiant Heater website can be found [here](#).
- The Boiler Circulator Pump website can be found [here](#).
- C&I Online Marketplace link:
 - [Eversource CT C&I](#)
- All Express non-lighting forms can be found on the [Energize CT website](#). Customers and contractors can follow the path of the measure they are applying for, and on the measure program page, the mail in application can be downloaded.
- The Express Clothes Washer form can be found [here](#).
- The Express Electric HVAC & Water Heating form can be found [here](#).
- The Express Foodservice Equipment form can be found [here](#).
- The Express Grocery Equipment form can be found [here](#).
- The Express Lab Equipment form can be found [here](#).
- The Express Natural Gas Heating form can be found [here](#).